



CONSORZIO ETERIA

COMPANY PRESENTATION

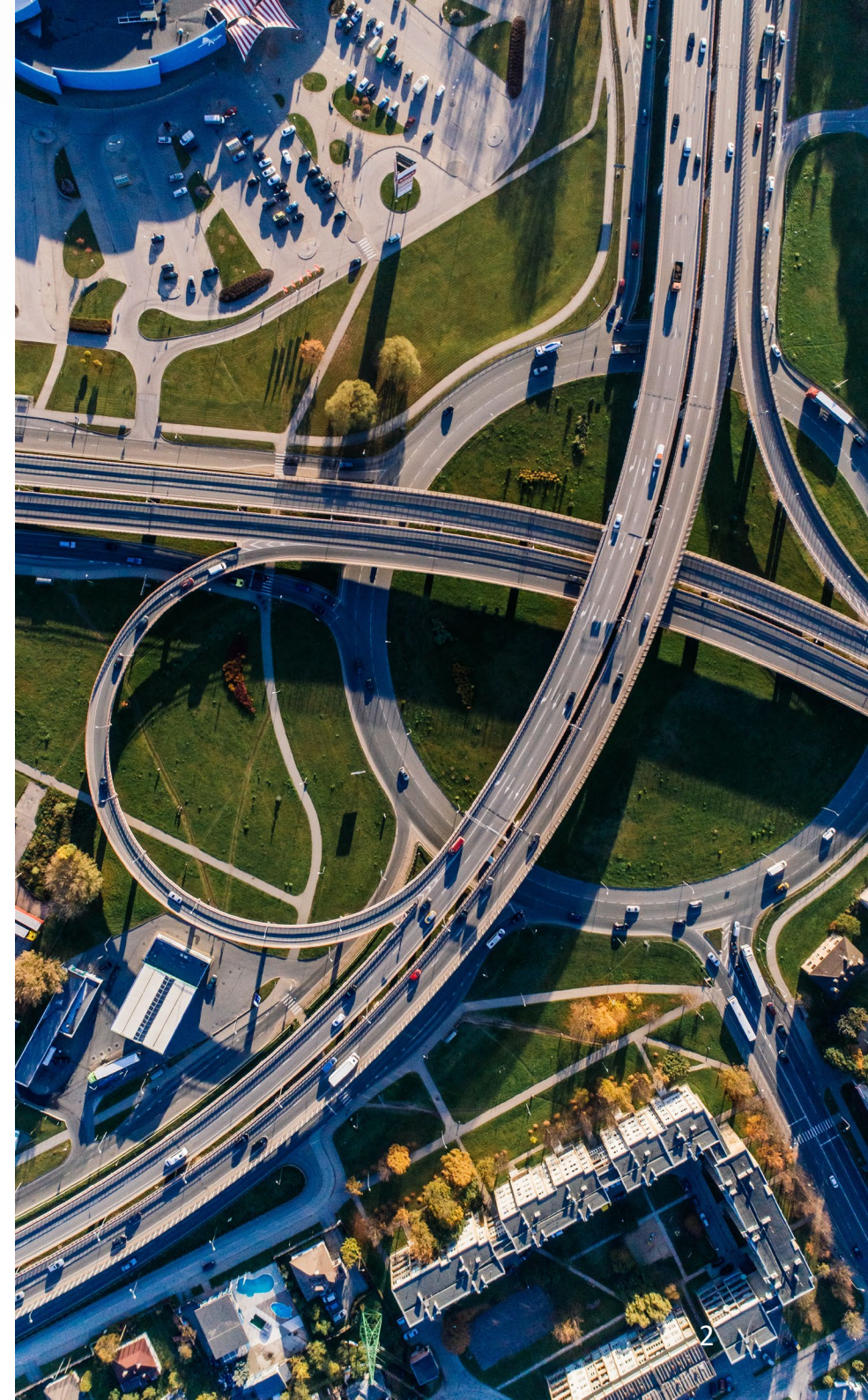
22 November 2022

ESTABLISHMENT OF THE CONSORTIUM

ETERIA was established on June 21st, 2021 .

Two of the main Italian industrial groups, the **Caltagirone family** on the one hand and the **Gavio family** on the other, decided to strike a deal to contribute to the infrastructural revitalization of the Country, identifying in the establishment of a Stable Consortium the instrument to reinforce the axis in construction sector.

**A CONSORTIUM FOR
THE COUNTRY'S INFRASTRUCTURAL RELAUNCH**





The Consortium is **equally participated by the two groups.**

It was created with the aim of pooling the industrial experiences and long-term skills in the construction of complex works of **VIANINI LAVORI (Caltagirone Group)** and **ITINERA (Gavio Group)**

The Consortium presents an **undoubted capital and financial capacity** of the two groups, common values and vision of the business.

**A CONSORTIUM OF COMPETENCES TO
BUILD THE ITALY OF TOMORROW**

THE ENTRY OF ICOP

On 22 September 2021, the Shareholders' Meeting of ETERIA approved the enlargement of the shareholding structure to **I.CO.P. S.p.A.** Benefit Company, controlled by the third generation of the Petrucco family.

I.CO.P. S.p.A. is a specialized company in **underground engineering**, national leader in **microtunnelling** activities with over 100 km of pipelines laid and also active in the **maritime works** and **civil engineering sectors**.

The entry of ICOP, which shares **values and business vision** with the founding members of ETERIA, **increases the consortium's references and strengthens its industrial capacity in certain strategic sectors.**





Eteria is a new reality capable of presenting itself as **a major Italian construction pole**, able to develop important **infrastructure projects** and thus contribute to the **industrial and employment relaunch of the country**.

ETERIA looks to the future and the relaunch of Italy in a post-pandemic horizon, **creating value** and ensuring **greater competitiveness** at the service of the country.

A CONSORTIUM TO PLAN THE FUTURE

SHAREHOLDERS OF ETERIA CONSORTIUM



45%



(ASTM GROUP)

45%



(CALTAGIRONE GROUP)

10%





Economic and Financial Capacity



€ 76 million
Revenues



€ 1.23 billion
Revenues



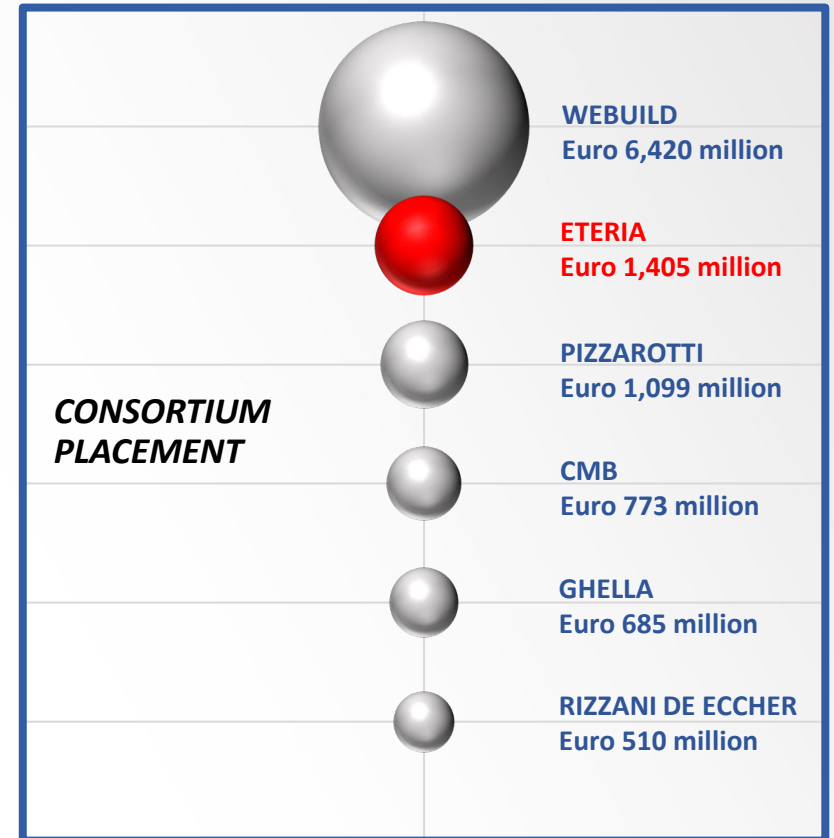
€ 80 million
Revenues

**PORTO TORRE
S.p.A**

€ 19 million
Revenues



The 2021 revenues of the **ETERIA** consortium, vs. the 2021 revenues of the largest companies in the sector (million €):





REFERENCE MARKET

The consortium's strategy is to **exploit the synergies, experiences and references** of the members to face the Italian market of public and private works.

RAILWAYS

METRO

ROADS

AIRPORTS

PORTS

HOSPITALS

Public Sector

UTILITIES AND INTEGRATED WATER CYCLE

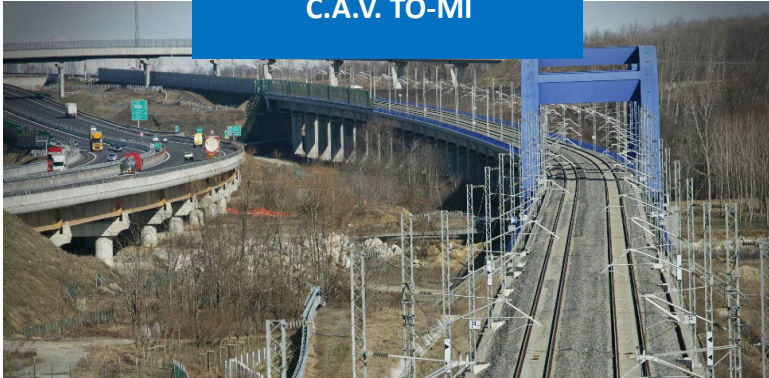
BUILDINGS WITH A HIGH TECHNOLOGICAL CONTENT

CIVIL, INDUSTRIAL AND COMMERCIAL BUILDINGS

Private Sector

OUR EXPERIENCE: *Railways*

C.A.V. TO-MI



Construction of the High-Speed Railway Line TO\MI
(Brandizzo – Agognate - Biandrate)

ITINERA S.p.A.

T.A.V. S.P.A



Construction works of Rome-Naples High Speed railway - Lots
2.1 and 2.2. From Km. 84 + 434 to Km. 124 + 471

VIANINI LAVORI S.p.A.

R.F.I. - Gruppo Ferrovie
dello Stato S.p.A.



Railway line crossing works (Treviglio - BG)

I.CO.P. S.p.A.

FERROVIE NORD S.p.A.



T1-T2 Railway connection – Milan Malpensa Airport

ITINERA S.p.A.

OUR EXPERIENCE: *Railways*

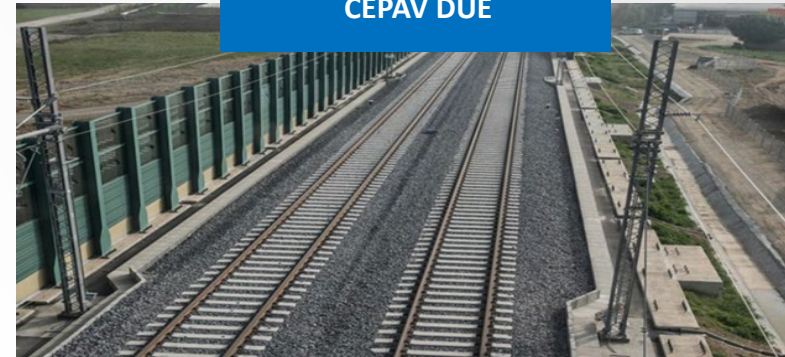
FERROVIE NORD S.p.A.



Novara-Seregno Railway Line upgrade, Castano Primo – Turbigo section.

ITINERA S.p.A.

CEPAV DUE



Construction of the railway connection HS/HC, (Section Treviglio-Brescia)

ITINERA S.p.A.

FERROVIE NORD S.p.A.



Construction of the new rolling stock maintenance facility in Camnago

ITINERA S.p.A.

RFI S.p.A.



Double railway line Palermo –Messina (Cefalù)

I.CO.P. S.p.A.

OUR EXPERIENCE: *Metro*

Metropolitana di Roma



Rome Metro New Line C - T3 Section

VIANINI LAVORI S.p.A.

Metropolitana di Napoli



Naples Metro – Line 1

VIANINI LAVORI S.p.A.

CMT



Cityringen Metro Project
(Copenhagen – Denmark)

I.CO.P. S.p.A.

EIFFAGE GC RAZEL-BEC



Special Foundations – Paris Metro T2B
Line 15 South (France)

I.CO.P. S.p.A.

OUR EXPERIENCE: *Metro*

Gruppo Torinese Trasporti
S.p.A.



Construction of driverless metro in Turin Lots 3 and 5 – Collegno-Porta Nuova stretch (tunnel 5,300 m)

ITINERA S.p.A.

Regione Calabria



New Metropolitan System (*Catanzaro*)

VIANINI LAVORI S.p.A.

EIFPAGE GC



Special Foundations – Paris Metro Lot 1 Line 16
(Paris - France)

I.CO.P. S.p.A.

M.N. Metropolitana di Napoli
S.p.A.



Dante- Garibaldi Metro section,
Piazza Dante Station and Montesano corridor –
Line 1

ITINERA S.p.A.

OUR EXPERIENCE: *Roads*

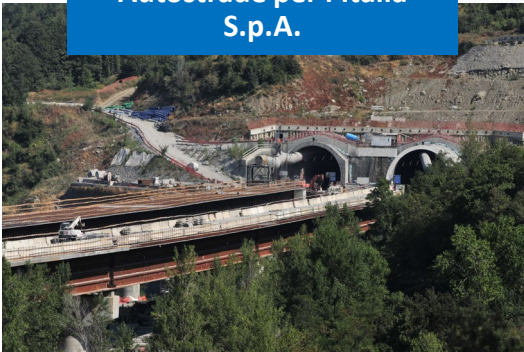
Brebemi S.p.A.



Highway Junction
Brescia – Bergamo - Milan

ITINERA S.p.A.

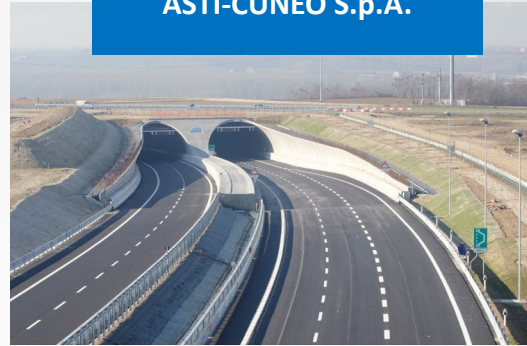
**Autostrade per l'Italia
S.p.A.**



Construction work on 2 lots of the A1
motorway between Val di Sambro and
Badia- Sasso Marconi
(Sasso Marconi - Bologna)

VIANINI LAVORI S.p.A.

ASTI-CUNEO S.p.A.



Asti-Cuneo Highway
Lot 4.3 and Lot 5

ITINERA S.p.A.

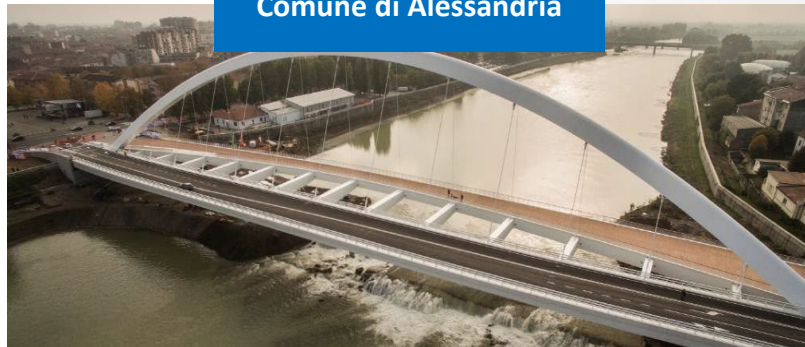
Autovie Venete S.p.A.



1243 – Villesse-Gorizia motorway link

I.CO.P. S.p.A.

Comune di Alessandria

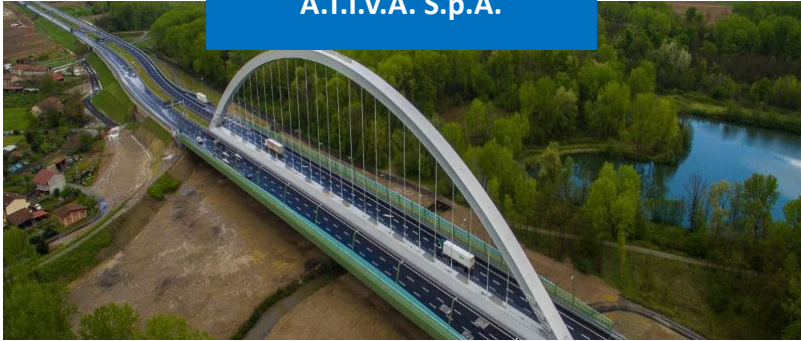


Ponte Meier construction - Alessandria

ITINERA S.p.A.

OUR EXPERIENCE: *Roads*

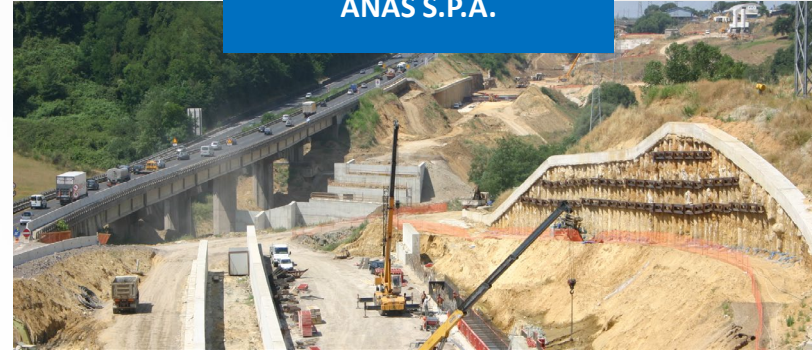
A.T.I.V.A. S.p.A.



Rehabilitation of the Marchetti Viaduct-A4/A5 (Santhià-Ivrea)

ITINERA S.p.A.

ANAS S.P.A.



Gra Highway – North-West Quadrant - Adaptation to three lanes in each direction (Rome)

VIANINI LAVORI S.p.A.

PERGENOVA



Construction of Morandi Bridge - Genoa

I.CO.P. S.p.A.

C.A.L.



Construction of the External East Ring Road of Milan

ITINERA S.p.A.

SAT - Società Autostrada Tirrenica P. UN.



Completion works on the A12 motorway between Tarquinia-Civitavecchia (Lot 6a) – (Civitavecchia)

VIANINI LAVORI S.p.A.

OUR EXPERIENCE: *Aiports*

SAVE S.p.A.



Rehabilitation runways, apron and hangar construction Marco Polo Airport Venice (Italy)

ITINERA S.p.A.

Taranto Logistica S.p.A.



Logistic platform, dock and pier extension - Taranto

ITINERA S.p.A.

SACBO S.p.A.



Enlargement Pax Terminal, Orio al Serio Airport - Orio al Serio (BG)

ITINERA S.p.A.

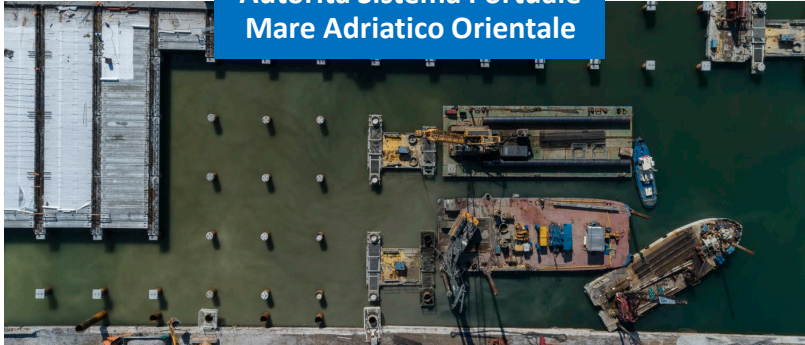
S.E.A. S.p.A.



Construction of the aprons, service roads, expansion of the terminal, construction of the ENAC building - Milan Malpensa Airport - Terminal 1

ITINERA S.p.A.

Autorità Sistema Portuale Mare Adriatico Orientale



Logistics Platform between the Timber Terminal and the former Italsider plant (Trieste)

I.CO.P. S.p.A.

OUR EXPERIENCE: *Hospitals*



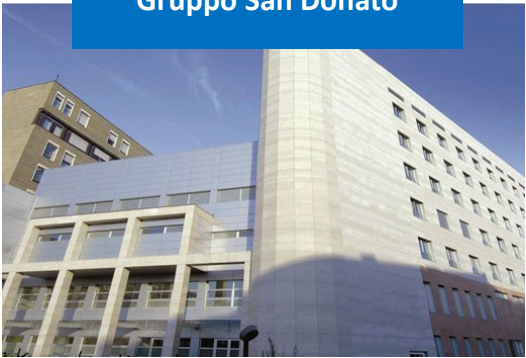
Odense Hospital (Denmark)

ITINERA S.p.A.



Construction works of the New S. Andrea Hospital building - 3 Lots - Rome

VIANINI LAVORI S.p.A.



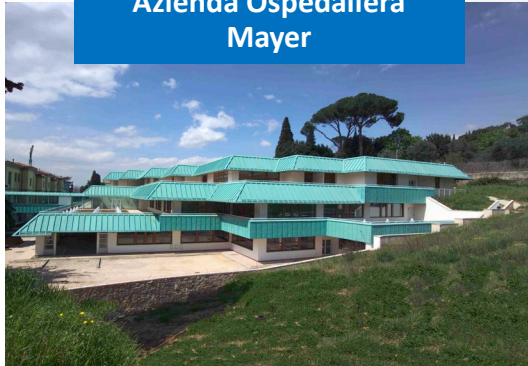
Enlargement of the San Donato Hospital

ITINERA S.p.A.



The New Surgery and Emergency Hub - Via Olgettina (Milan)

ITINERA S.p.A.

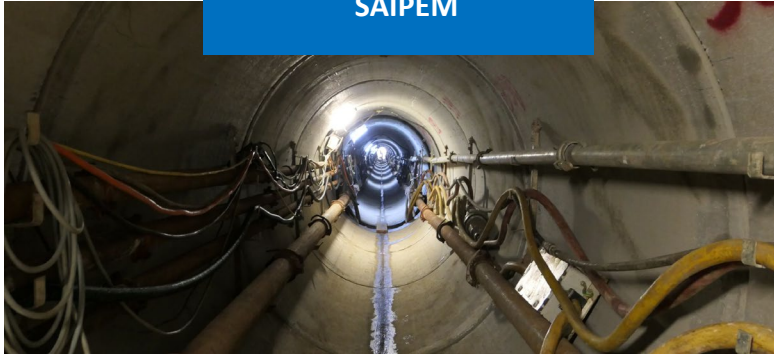


Mayer children's hospital

ITINERA S.p.A.

OUR EXPERIENCE: *Utilities and Integrated water cycle*

SAIPEM



1365 - Gas pipeline *Trans Adriatic Pipeline* at Melendugno (Lecce)

I.CO.P. S.p.A.

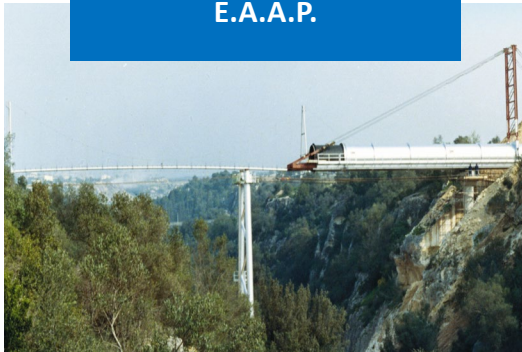
SNAM RETE GAS



Construction of Direct Pipe and Microtunnel (*Cervignano – Mortara*)

I.CO.P. S.p.A.

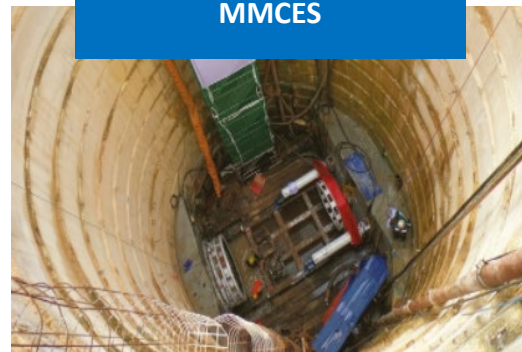
E.A.A.P.



Works to supply water to the Sinni from the Monte Cotugno reservoir in Grottaglie – (Lecce)

VIANINI LAVORI S.p.A.

MMCES



Construction of the Sungai Langat sewerage system, Kajang, Malesia

I.CO.P. S.p.A.

Provveditorato Interregionale per le Opere Pubbliche della Campania, Molise e Basilicata

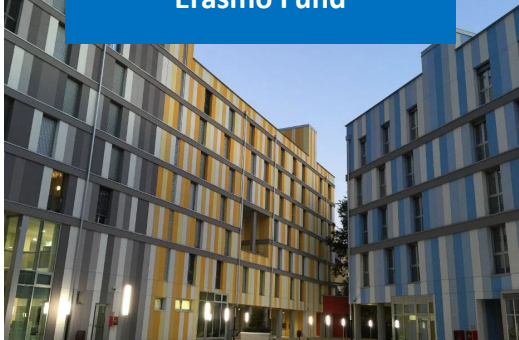


Pavoncelli Bis Tunnel – Sele-Calore – Avellino Tunnel

VIANINI LAVORI S.p.A.

OUR EXPERIENCE: *Civil, industrial and commercial buildings and buildings with a high technological content*

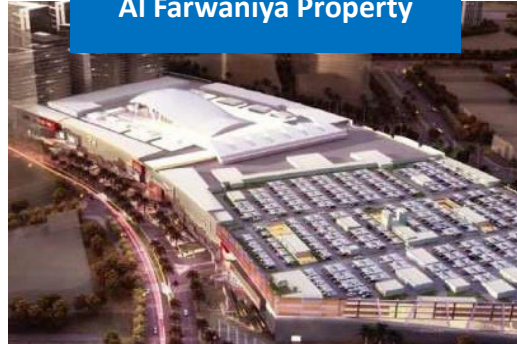
Erasmus Fund



Construction of University Accommodation – Turin

ITINERA S.p.A.

Al Farwaniya Property



REEM Mall (Abu Dhabi - UAE)

ITINERA S.p.A.

Università di Torino



Construction of New Einaudi Campus (Law School and Political Science)

ITINERA S.p.A.

T.E.A. S.p.A.



Construction of Arese Mall (Milan)

ITINERA S.p.A.

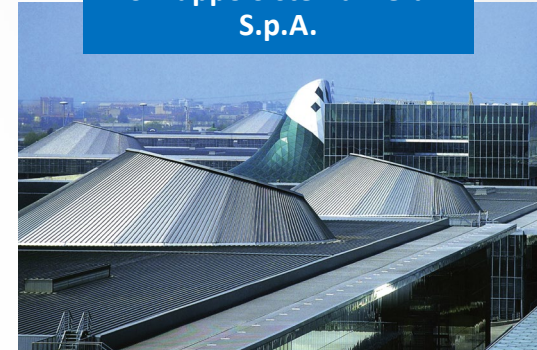
Intesa San Paolo S.p.A.



Excavations, diaphragms and complementary works - New Intesa S. Paolo business centre (Turin)

I.CO.P. S.p.A.

Sviluppo Sistema Fiera S.p.A.



Design and construction works of the new Fiera Milano exposition centre.

VIANINI LAVORI S.p.A.

OUR EXPERIENCE: *Civil, industrial and commercial buildings and buildings with a high technological content*

SEA S.p.A.



ENAC Building – Malpensa Airport

ITINERA S.p.A.

DHL EXPRESS ITALY S.r.l.



New building for DHL in the cargo city area – Malpensa Airport
(Rozzano - MI)

ITINERA S.p.A.

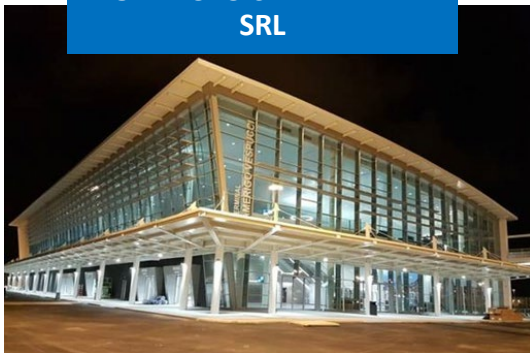
Università di Tor Vergata



Tor Vergata University

VIANINI LAVORI S.p.A.

ROMA CRUISE TERMINAL
SRL



Amerigo Vespucci Cruise Terminal -
Civitavecchia Harbor

ITINERA S.p.A.

SEA S.p.A.



Railway station Terminal 2 – Malpensa
Airport

ITINERA S.p.A.

Ministero della Giustizia



New Courthouse in Vicenza

ITINERA S.p.A.



ITINERA S.p.A.

ITINERA is one of the main players in the construction of **large infrastructural works and civil and industrial buildings**, as well as in the **development of concession projects and public-private partnerships.**



ITINERA is one of the leading **Italian construction companies** in terms of size, revenues and order backlog.

ITINERA is part of ASTM, one of the most important Italian industrial holding companies. ASTM is mainly active in the **motorway concessions sector** (2nd concessionaire in the world), as well as in the engineering and technology sectors.

ASTM is controlled by the **Gavio Group**, one of the main Italian industrial groups, owned by the Gavio family (Aurelia s.r.l. 50.5%) and by Ardian (49.5%), a world-leading private investment fund.

The company is a leader in the implementation of infrastructure projects and operates all over the world: **Europe, America, Middle East and Africa**

Sectors of interest:

Road and railway infrastructures, tunnels, underground works, dams and maritime works, civil construction (airports, hospitals, office and tertiary sectors, restorations and renovations), motorway maintenance, prefabricated buildings

Consolidated Revenues 2021:

€ 1.23 billion

ITINERA S.p.A. MAIN NUMBERS:



€ 1.23 billion

Consolidated revenues 2021



€ 4.1 billion

Consolidated Backlog (dic. 2021)



3,667

Employees



€ 747 million

Revenues Itinera S.p.A. 2021



€ 2.55 billion

Itinera S.p.A. Backlog (dic. 2021)



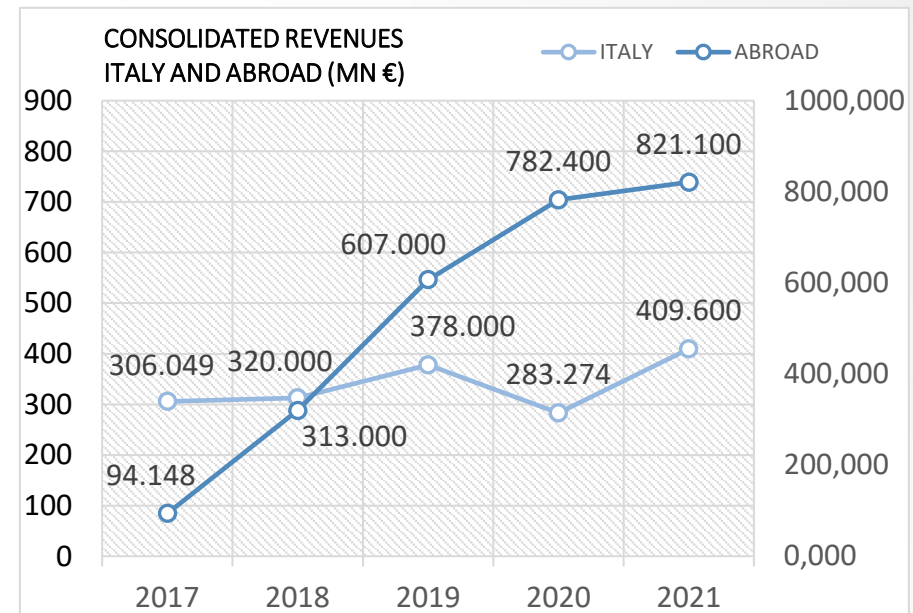
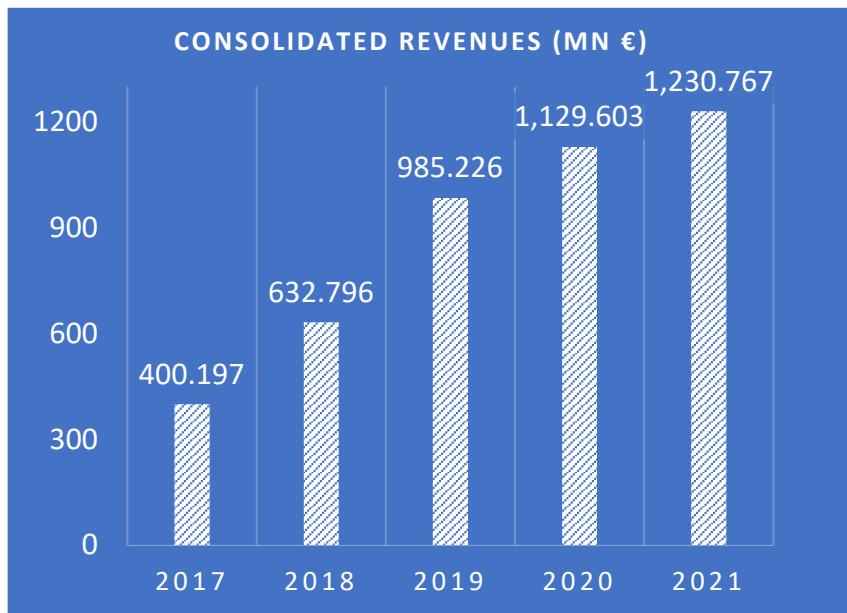
100+ km

Tunnel



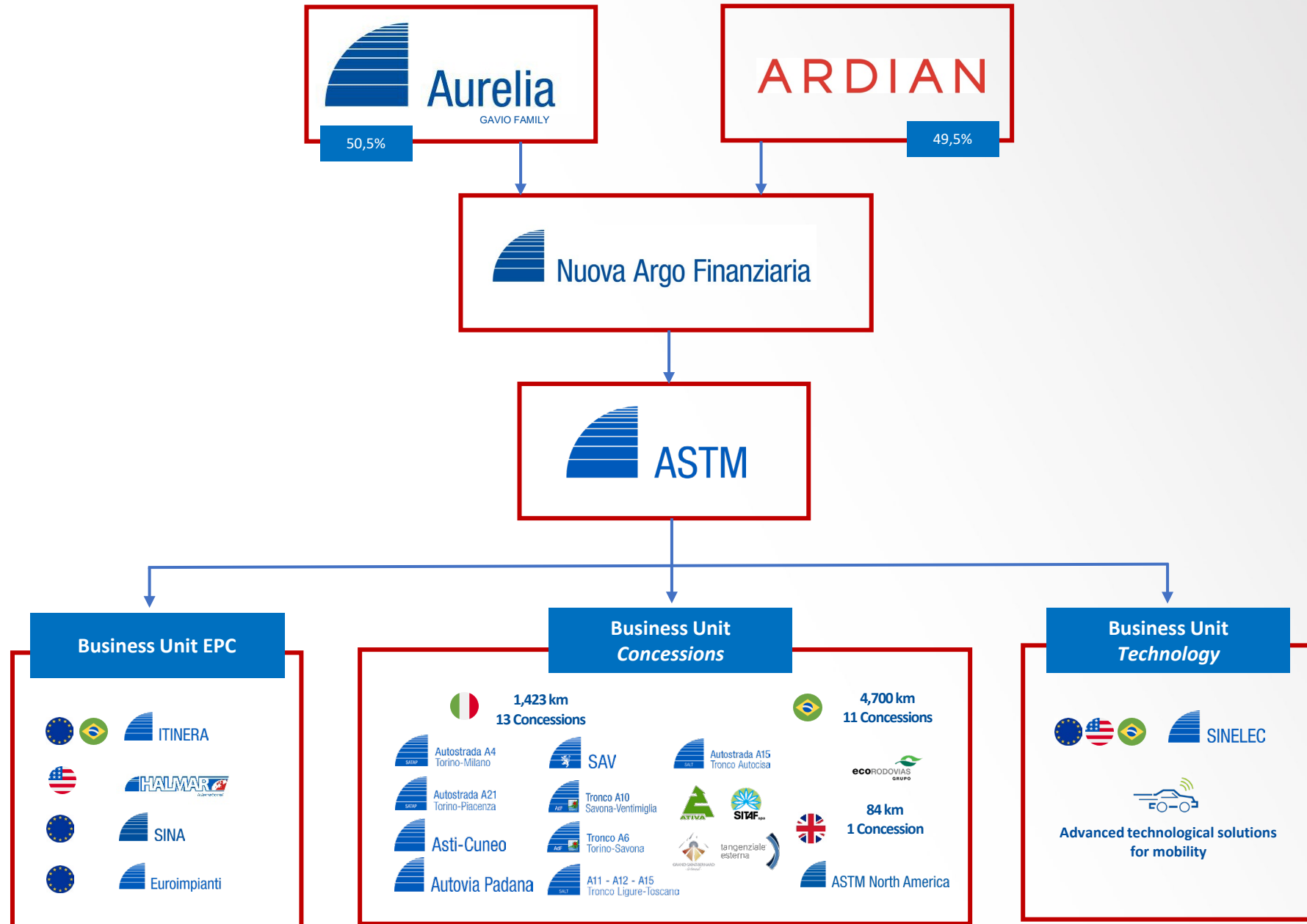
1000+ km

Roads and Railways infrastructures



ITINERA S.p.A.

ASTM GROUP STRUCTURE:





VIANINI LAVORI

VIANINI LAVORI S.p.A.



VIANINI LAVORI is a company of the Caltagirone Group, one of the main Italian private industrial groups. It has been present for over a century in the most advanced sectors of civil engineering and construction in Italy and abroad.



As a General Construction Company, Vianini began its activity in the 1920s, acquiring and **carrying out important works both in the private sector and in public works, operating mainly in Europe, Asia, Africa and the American continent, creating over 2000 km of roads, 250 km of tunnels, 12 dams, 3000 km of aqueducts and irrigation pipes, 250 million cubic meters of dredging, 10 km of quays, 380 km of railways and subways, 130 bridges and viaducts and 6 airports.**

In 1984 Francesco Gaetano **Caltagirone took over the Vianini Group**, listed on the stock exchange, active in the sectors of major works and concrete products and with a **strong international presence.**

In the last 20 years, VIANINI LAVORI focused on the **Italian market** by carrying out, alone or in partnership, very important infrastructural works.

Sectors of interest:

highways, dams, ports, aqueducts, tunnels, viaducts, civil and commercial construction.

Consolidated revenues 2021:

€ 76 million

VIANINI LAVORI S.p.A. MAIN NUMBERS:

CONSOLIDATED FINANCIAL STATEMENT 2021



€ 76 million

Revenues



€ 3.5 million

Profit



€ 113 million

Net Worth



€ -10.5 million

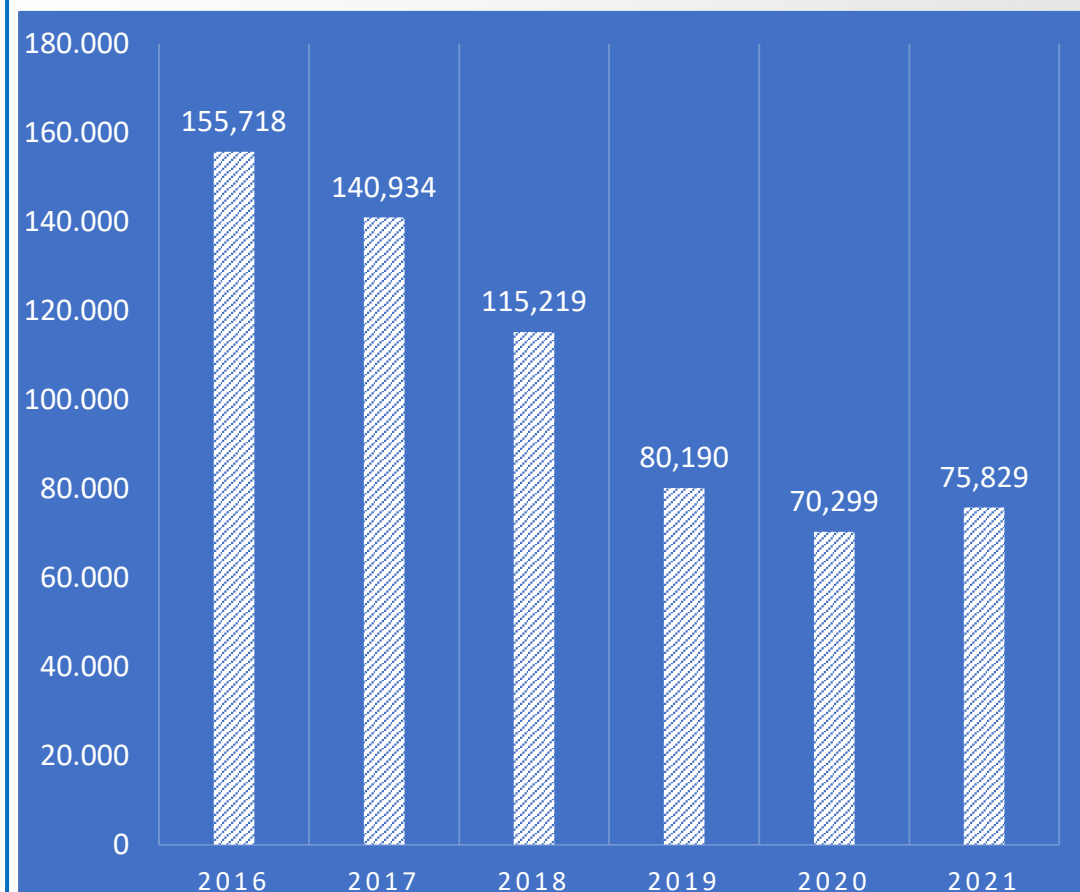
Net Debt



149%

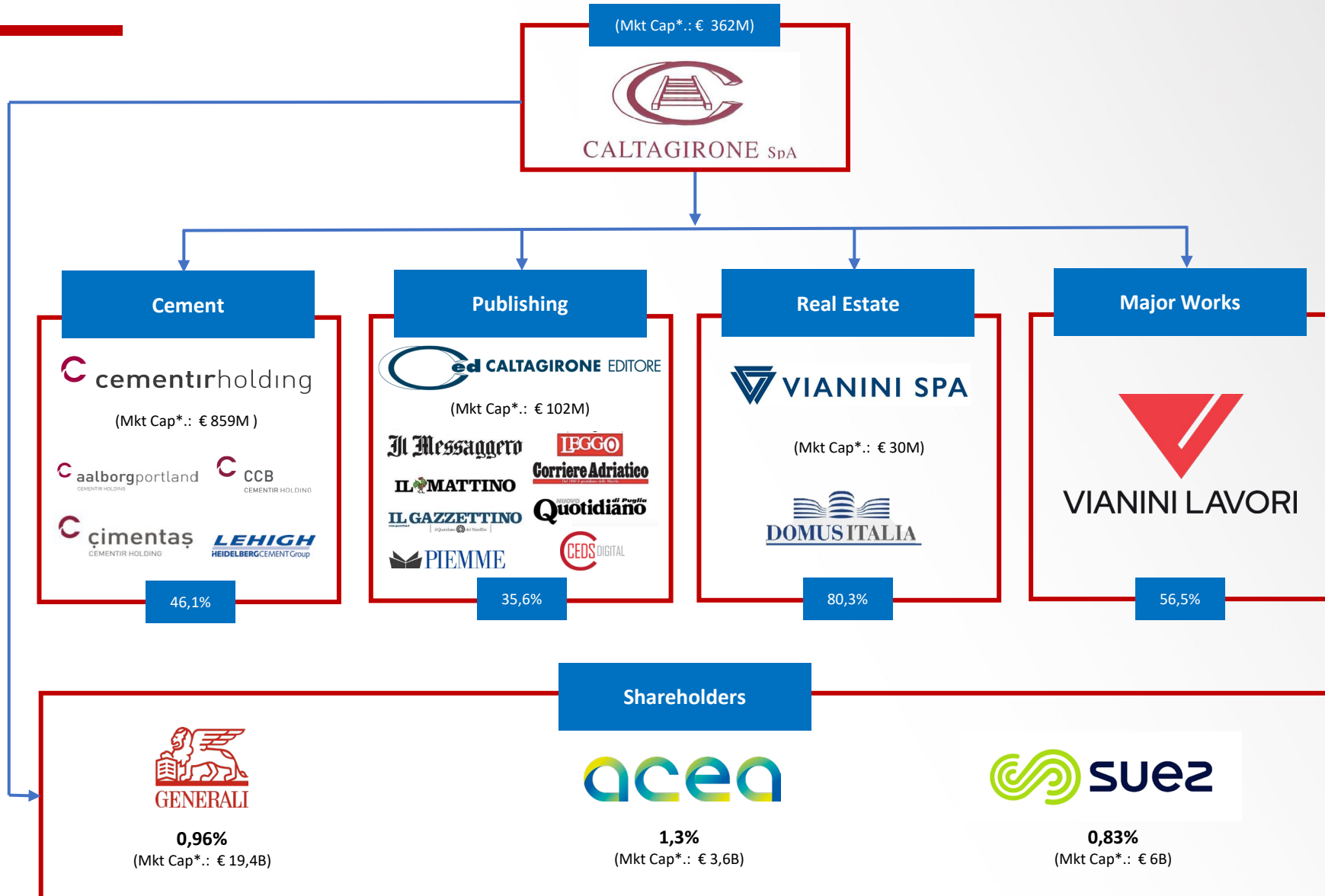
Net Debt/Revenues

Revenues (MN €)



VIANINI LAVORI S.p.A.

THE CALTAGIRONE GROUP STRUCTURE:





I.CO.P. S.p.A. BENEFIT COMPANY

ICOP, a company based in Udine province and controlled by the third generation of the Petrucco family, is today the **second national operator in the underground engineering sector and national leader for micro-tunnelling activities** with over 100 km of pipelines laid down, also active in the **maritime works and civil engineering sectors**.



ICOP is a leader in Italy and one of the main European companies in the microtunnelling sector, with branches in Germany, Mexico and Malaysia; it's very active in the Oil & Gas world, where punctuality and quality of service are required.

ICOP is the second Italian company in the field of special underground works, able to cover the entire range of special foundation and land consolidation works, with a stable and structured presence in France and in the Scandinavian countries.

ICOP has a highly qualified internal design studio capable of making available to Clients a wealth of experience gained in over 100 years of activity.



- ✓ National leader in the Micro-tunneling segment and one of the main independent players in Europe



- ✓ Second national player in the special foundations market after Trevi and one of the main operators in Europe

ICOP operates with its own yards in **25 countries**: from Mexico to Singapore, from Sweden to Colombia. In 12 of these states ICOP established branches with a stable presence on the markets for over 10 years.

Sectors of interest:

foundations and special underground works, micro-tunnelling and direct pipe, maritime works, road works: bridges, viaducts and underpasses.

Consolidated revenues 2021
(provisional data):

€ 83.4 million

I.CO.P. S.p.A. MAIN NUMBERS:



€ 83.4 million

Consolidated revenues 2021 (provisional data)



€ 237.1 million

Consolidated Backlog (dic. 2021)



327

Employees



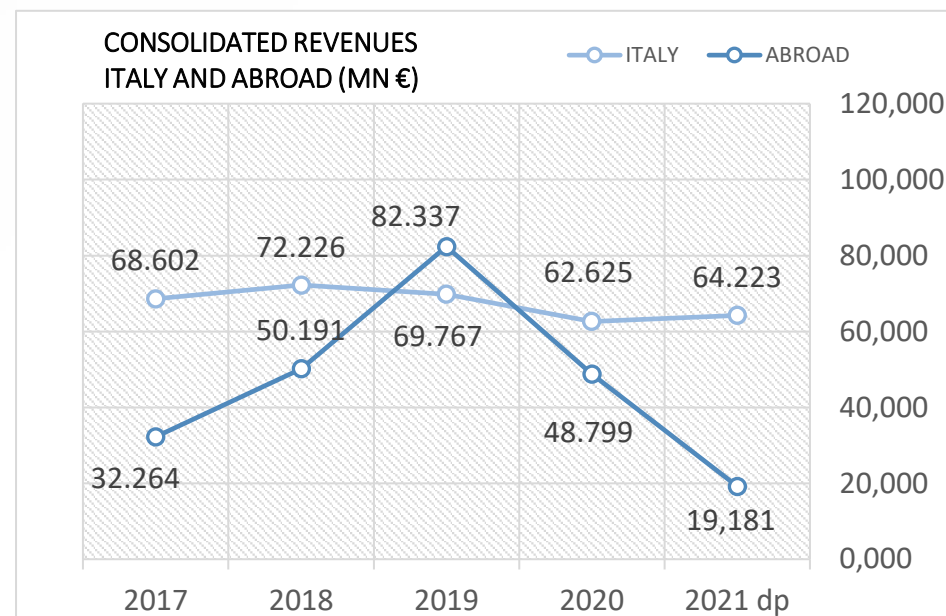
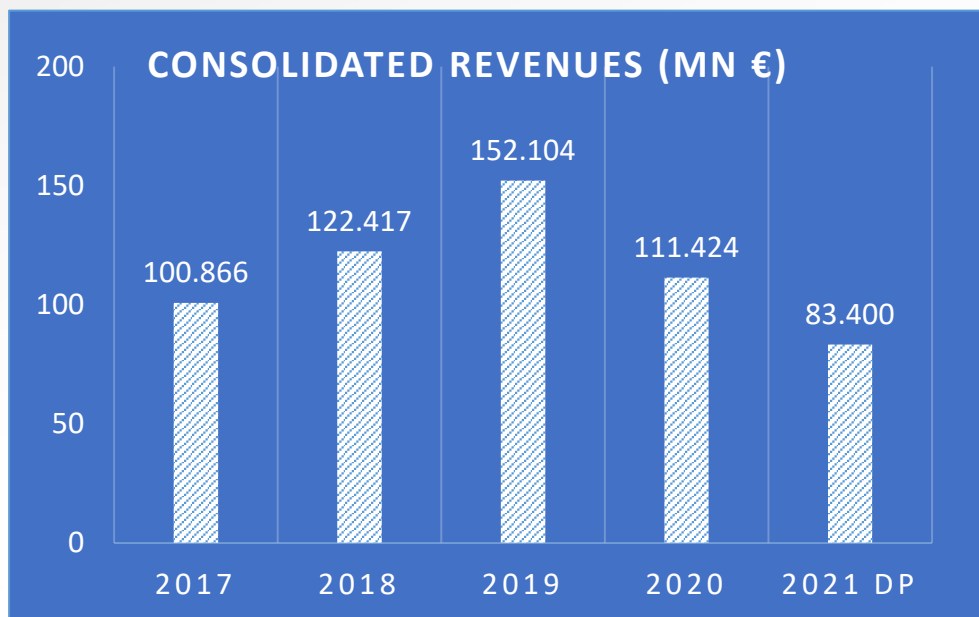
€ 72.2 million

I.CO.P. S.p.A. S.B. revenues 2021 (provisional data)



€ 225 million

I.CO.P. S.p.A. S.B. Backlog (dic. 2021)



CONSORTIUM CERTIFICATIONS

The ETERIA Consortium obtained the following certifications:

**Quality
ISO 9001**

**Environmental management
ISO 14001**

**Health and Safety
ISO 45001**

**Prevention of Corruption
ISO 37001**

**Road Safety Management
ISO 39001**

**Diversity and Inclusion
ISO 30415**

**Social Accountability
SA 8000**

Ministero delle infrastrutture e della mobilità sostenibile
Direzione generale per la regolazione dei contratti pubblici e la vigilanza sulle grandi opere
Sistema di Qualificazione Contraenti Generali

ATTESTAZIONE DI QUALIFICAZIONE CONTRAENTE GENERALE

Rilasciato al Contraente Generale: **ETERIA CONSORZIO STABILE SOCIETA' CONSORTILE A RESPONSABILITA' LIMITATA**
Con sede in: **ROMA** CAP: **00187** Provincia: **RM**
Indirizzo: **VIA LEONIDA BISSOLATI, 76** P.IVA: **16242941009**
C.F.: **16242941009**

Rappresentanti Legali

Titolo Nome e Cognome	Codice Fiscale	Titolo Nome e Cognome	Codice Fiscale
Ing. Vincenzo ONORATO	NRTVCN74D25F839Z	Ing. Alberto RUBEGNI	RBGLRT51C15G702T

Diretori Tecnici – Responsabili di Cantiere – Responsabili di Progetto

Titolo Nome e Cognome	Codice Fiscale	Titolo Nome e Cognome	Codice Fiscale
Geom. Piergenesio AGOSTI	GSTPGN59L121205P	Geom. Renzo PREVEDELLO	PRVRNZ59L23G846P
Ing. Paolo BASSI	BSSPLA38T07L883G	Ing. Alfonso RATTI	RITLNS68T09L463S
Ing. Alessandro LENZIONI	LNCLSN6708L174E	Ing. Andrea RIGAZZO	RGZNDR75E21L750L
Geom. Mauro MANIAS	MNSMRA65M21A357C	Ing. Plinio TAVERNA	TVRPLN60M13A182Z
Ing. Vincenzo ONORATO	NRTVCN74D25F839Z		

Organico Dirigenziale

Numero Dirigenti in Organico	Classifica
65	III

Classifica di qualificazione:

Classifica	Importo
III	Oltre 700 ME

Il Contraente Generale possiede l'attestato SOA valido fino al 22/07/2026 rilasciato da SOA GROUP n. 25659AL/11/00. L'impresa possiede la certificazione (art.187.c.1 lett.a) del D.lgs.12/04/2006 n.163) valida fino al 22/09/2024 rilasciata da DNV GL Business Assurance Italy S.r.l.

L'impresa partecipa al Consorzio Stabile, con C.F.: ===

Attestazione n. **855/21** (n. progr. MIT) - Sostituisce l'attestazione n. (n. progr. MIT)

Data rilascio attestazione originaria	Scadenza validità
14/12/2021	13/12/2024

Data del rilascio attestazione in corso: 14/12/2021

Il Dirigente Responsabile del Procedimento
(Dott. Geol. Fabio Faltelli)

Firmato digitalmente da
Fabio Faltelli
Q = Ministero delle Infrastrutture e dei Trasporti

Documento sottoscritto con firma digitale e visionabile sul sito : <http://www.mit.gov.it/>

SOA GROUP
Codice identificativo : 0608021007 (Autorizzazione n.11 del 09/11/2008)
ATTESTAZIONE DI QUALIFICAZIONE ALLA ESECUZIONE DI LAVORI PUBBLICI
RLASCIATA AI SENSI DEL DPR 207/2010

Rilasciato al consorzio: **ETERIA CONSORZIO STABILE SOCIETA' CONSORTILE A RESPONSABILITA' LIMITATA**
con sede in: **ROMA** CAP: **00187** Provincia : **RM**
Indirizzo: **VIA LEONIDA BISSOLATI 76**
Iscritta alla CCIAA di: **ROMA** al n.: **16242941009** C. F.: **16242941009** P. IVA: **16242941009**

Rappresentanti legali:

Titolo nome e cognome	Codice Fiscale	Titolo nome e cognome	Codice Fiscale
Vincenzo ONORATO	NRTVCN74D25F839Z		
Alberto RUBEGNI	RBGLRT51C15G702T		

Diretori Tecnici:

Titolo nome e cognome	Codice Fiscale	Titolo nome e cognome	Codice Fiscale
Ing. Vincenzo ONORATO	NRTVCN74D25F839Z		
Arche Luciano PUGLIESE	PUGLCN79D17A509K		

Categorie e classifiche di qualificazione:

Cat.	Class.	C.F. direttore tecnico cui è concessa la qualificazione	Cat.	Class.	C.F. direttore tecnico cui è concessa la qualificazione	Cat.	Class.	C.F. direttore tecnico cui è concessa la qualificazione
OG1	VIII		OS3	III-BIS		OS18-B	V	
OG3	VIII		OS4	VI		OS19	VIII	
OG4	VIII		OS6	VIII		OS20-A	III-BIS	
OG5	V		OS7	VIII		OS21	VIII	
OG6	VIII		OS8	VII		OS22	IV-BIS	
OG7	VIII		OS9	VII		OS23	V	
OG8	VIII		OS10	IV-BIS		OS24	VI	
OG9	V		OS11	VIII		OS25	VIII	
OG10	VIII		OS12-A	VIII		OS26	VIII	
OG11	VIII		OS13	VIII		OS27	VIII	
OG12	VIII		OS14	I		OS28	V	
OG13	VIII		OS15	III-BIS		OS29	VIII	
OS1	VIII		OS18-A	VIII		OS30	VIII	
						OS33	V	
						OS34	VIII	
						OS35	VIII	

Qualificatore per prestazione di progettazione e costruzione fino alla VIII classifica.

Partecipano al consorzio stabile Eteria Consorzio Stabile Societa' Consortile A Responsabilita' Limitata, con codice fiscale: 16242941009.
Le seguenti imprese: (indicare solo il codice fiscale)

0256486303	8154981067	8119030193	1167302034

Attestazione n.: 25659AL/11/00 (N.ro progressivo/Codice SOA) - Sostituisce l'attestazione n.: 30631AL/11/00 (N.ro progressivo/Codice SOA)

Data	rilascio attestazione originaria	23/07/2021	scadenza validità attestazione	22/07/2024	scadenza intervento (max. mesi)	06/12/2023
	rilascio attestazione in corso	22/08/2023	effettuazione verifica interinale	23/07/2024	scadenza validità quinquennale	23/07/2024

Copia del documento autenticato con firma digitale e archiviato nella banca dati dell'Autorità per la vigilanza sui lavori pubblici

Il legale rappresentante
Giulio CAMERA

Il direttore tecnico
Alessandro CIOTTI

SOA GROUP SPA